



## Professional Planner 2010

Professional Planner 2010 combines planning, budgeting, forecasting, cash flow planning, management consolidation and financial reporting in a fully integrated system. This software provides immediate solutions for your most urgent tasks. Owing to its unique OLCAP technology, the software guarantees data reliability and data consistency, quick and easy processes for companies of all sizes, business models and sectors of industry.

## Functionalities and leading technology

### BOTTOM-UP, TOP-DOWN PLANNING – OPERATIONAL PLANNING

**Profitability through savings in time and an increase in quality at all levels**

- Detailed data gathering on single accounts in departments (bottom-up)
- Process support through clearly structured workflow management
- Real-time calculation of data input
- Automatic validation and consolidation
- Individual user rights
- Data input at sum level (top-down), central specifications (at every management level possible)
- Gathering forms and reports optimized for user groups

- Always consistent – always up-to-date
- P&L, cash flow and balance sheet planning are permanently a closed circuit
- Simulation based on sales, costs, financial data and KPIs

### SCENARIO STATEMENTS AND SIMULATION – STRATEGIC PLANNING

**Reliable data for all planning situations**

- Simulation as the logical extension of planning (“what-if” questions)
- Forecasting, valuation of measures and “on the fly” modifications
- Rolling forecasts

Simulation Profit				
Simulation				
Rock-SingaporePlan: Rocking Horse GmbH Plan 2011				
Simulation Entries		as %	absolute	
Net Sales			3.749.160	Contribution Margin
Rebates	4,00		149.966	Profit before Taxes
Discounts	2,15		77.316	Profit after Taxes
Sales Commission	6,48		233.110	
Direct Materials and Merchandise	49,65		1.861.471	
		Simulation	Origin	Deviation
Net Revenue		3.749.160	3.575.000	174.160 4
Rebates		149.966	225.400	-75.434 -33
Discounts		77.316	71.990	5.366 7
Sales Commission		233.110	216.990	16.160 7
Direct Materials and Merchandise		1.861.471	1.775.000	86.471 4
<b>Contribution Margin</b>		<b>1.427.296</b>	<b>1.285.700</b>	<b>141.596 11</b>
Expense = Costs		589.963	589.963	0 0
Income = Output		0	0	0 0
<b>Ordinary Profit 1</b>		<b>837.333</b>	<b>695.737</b>	<b>141.596 20</b>
Ordinary Non-operating Expense		30.000	30.000	0 0
Bank Account Interest Expense		690	787	-99 -12
Ordinary Non-operating Income		5.500	5.500	0 0
Bank Account Interest Income		2.707	1.938	769 28
<b>Ordinary Profit 2</b>		<b>814.850</b>	<b>672.387</b>	<b>142.463 21</b>
EO Non-operating Expense		0	0	0 0
EO Non-operating Income		0	0	0 0
<b>Profit before Taxes</b>		<b>814.850</b>	<b>672.387</b>	<b>142.463 21</b>
Income Taxes		137.080	117.881	24.218 21
<b>Profit after Taxes</b>		<b>677.771</b>	<b>559.526</b>	<b>118.244 21</b>



**PRE-DEFINED APPLICATIONS FOR DEPARTMENTS AND SECTORS OF INDUSTRY**

**Fast results – ready to use**

- Extended planning features cater for high productivity in the departments, for example
  - personnel planning
  - sales planning
  - investment planning
  - loan planning
  - project planning
  - capacity planning
  - allocation procedures and internal service charges
- User-oriented data gathering and user-oriented views of the planning process
- More detailed view of the relevant planning processes
- Depiction of the relationships of rolling forecast entries offers users security and guarantees traceability

Specialized industry models and calculation modules help save time when creating planning and report solutions:

- Planning for social institutions and care facilities
- Planning for health care institutions (hospitals, sanatoriums, etc.)
- Planning for plant construction, machine construction and individual production
- Planning for the building sector
- Planning for hotels and restaurants
- Planning for cultural institutions

**REPORTING**

**Easy and flexible – always up-to-date**

- Reports can be used immediately – report packages, key figures, charts (for example according to Hichert)
- Automatic target/actual comparisons and comparisons with the previous year, aggregations
- Parallel depiction of HGB/UGB and IFRS
- Parallel depiction of cost accounting and financial accounting reports (including transition)
- Parallel depiction of Cost of Sales and Total Cost Method

- Automatic report distribution (XLS, HTML, PDF, E-mail, SharePoint)
- Easy adjustments through the user
- Fast and easy administration of reports
- Reports using memos and notes



**AD HOC ANALYSIS**

**Transparency strengthens trust**

- Hit lists/ABC analyses/benchmark
- Ad hoc analyses in Microsoft Excel 2007 & 2010 with automatic application of user rights
- Voucher analysis/access to accounting data
- Flexible access to analysis tools such as Cubeware, QlikView, Bissantz, Microsoft Reporting Services





## MASTER DATA AND DIMENSIONS

**Greatest possible flexibility helps save time and secure the future**

- Accounts (local and standardized)
- Segments (for example, profit centers)
- Cost centers/cost types
- All dimensions with planning intelligence – ready to use
- Movements for all balance sheet accounts
- Flexible structuring – changeable at any time
- Any statistical information (numbers of employees, m<sup>2</sup>...)

## INTEGRATION INTO ERP SYSTEMS

**Fast integration into the existing systems provides additional benefit**

- Integrated ETL tool for all back-office systems
- Flexible data connection through upload and download of data
  - from SAP (certified SAP connectivity)
  - from any ERP system
- Flexible data export (OLEDB, XLS, CSV, TXT, XML ...)
- Data validation and aggregation
- Free, scalable and changeable data entry
- Automatic account mapping in the system

## TECHNOLOGY

**Investment security through state-of-the-art technology**

- Real-time recalculations from the individual account to the group (OLCAP)
- Integrated ETL tool to exchange data
- Office 2007 & Office 2010
- Certified for Windows 7
- Microsoft SQL Server 2005/2008
- Microsoft Gold Partner

## RECOMMENDED SYSTEM REQUIREMENTS

### Server system requirements

#### Operating systems

- Microsoft Windows Server 2003 (x64)
- Microsoft Windows Server 2008 (x64) (recommended)

#### Hardware

- Processor: at least Quad Core; clock rate: at least 2.6 GHz
- Working memory: at least 16 GB RAM
- Hard disk system: 4x SAS hard disk (at least 4 disks for the operating system, database log files, database data files and database temp files) – capacities depending on requirements between 100 GB and 1 TB
- Network interface card (Gbit)

#### Software

- Database system: Microsoft SQL Server 2005; Microsoft SQL Server 2008 (R2) (recommended); Oracle 9i, 10g or 11g
- Web browser: Microsoft Internet Explorer 8.x or higher
- Screen resolution: 1,280 x 1,024
- Component: Visual C++ runtime components (will be installed automatically)
- Component: .NET Framework 3.5 (will be installed automatically)

### Client system requirements

#### Operating systems

- Microsoft Windows XP; Microsoft Windows Vista
- Microsoft Windows 7 (recommended)

#### Hardware

- Processor: at least Dual Core; clock rate: at least 2.0 GHz
- Working memory: at least 4 GB RAM
- Available hard disk space: at least 10 GB

#### Software

- Web browser: Microsoft Internet Explorer 8.x or higher
- Screen resolution: 1,280 x 1,024
- Component: Visual C++ runtime components (will be installed automatically)
- Component: .NET Framework 3.5 (will be installed automatically)

### Local Installation system requirement

#### Operating systems

- Microsoft Windows XP; Microsoft Windows Vista; Microsoft Windows 7 (recommended)

#### Hardware

- Processor: at least Dual Core; clock rate: at least 2.6 GHz
- Working memory: at least 4 GB RAM
- Available hard disk space: at least 10 GB

#### Software

- Database system: Microsoft SQL Server 2005; Microsoft SQL Server 2008 (R2) (recommended); Microsoft SQL Server 2005/2008 Express; Oracle 9i, 10g or 11g
- Web browser: Microsoft Internet Explorer 8.x or higher
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## About WINTERHELLER software and Corporate Performance Management

Looking back on more than 20 years of experience, WINTERHELLER software is a leading provider of software solutions for Corporate Performance Management for medium-sized enterprises and groups.

WINTERHELLER is your reliable partner for fast, flexible and stable software tools, along with methodology and expertise. A partner whose number one priority is meeting your needs. We offer responsible solutions.

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